

SECURIT



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PART III

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**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	$\frac{01/01/04}{}$ A	ND ENDING	12/31/04
	MM/DD/YY		MM/DD/YY
A. REGIST	TRANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER: TWEEDY,	BROWNE COMPANY	LLC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINES	SS: (Do not use P.O. Box No	ı.)	FIRM I.D. NO.
350 Par	k Avenue		
	(No. and Street)		
New York	New York		10022
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER OF PERSO Frank J. Dulmovitz	ON TO CONTACT IN REGA		
			Area Code – Telephone Number)
B. ACCOU	NTANT IDENTIFICAT	ION	
INDEPENDENT PUBLIC ACCOUNTANT whos	e opinion is contained in this	Report*	
PricewaterhouseCoop	ers LLP		
(Nan	ne – if individual, state last, first, m	ddle name)	
125 High Street	Boston	MA	02110
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		_	ARTACER
Certified Public Accountant		OPP	MARANTA
☐ Public Accountant		L.	AR I I WID
☐ Accountant not resident in United S	states or any of its possession		THOMSON
FO	R OFFICIAL USE ONLY		FINANCIAL
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

## OATH OR AFFIRMATION

I,	Christopher H. Browne	, swear (or affirm) that, to the best of
my knowle	ledge and belief the accompanying financial statement an	
•	Tweedy, Browne Company LLC	, as
of		, are true and correct. I further swear (or affirm) that
	the company nor any partner, proprietor, principal officer	
		or director has any proprietary interest in any account
classified s	d solely as that of a customer, except as follows:	
		$\alpha$
		Musey
	FRANK J. DULMOVITZ	Signature
	Notary Public, State of New York	
No	Vo. 03-6119080 Qual. in New York Co.	Managing Director
Carr	Annission Expires September 30 A00 6	Title
+	land & Aulmort	
	land francisco	
	Notary Public	
This renor	ort ** contains (check all applicable boxes):	
	Facing Page.	
	Statement of Financial Condition.	
` '	Statement of Income (Loss).	
	Statement of Changes in Financial Condition.	
	Statement of Changes in Stockholders' Equity or Partners	' or Sole Proprietors' Capital.
	Statement of Changes in Liabilities Subordinated to Clain	ns of Creditors.
<b>(g)</b> Co	Computation of Net Capital.	
	Computation for Determination of Reserve Requirements	
	Information Relating to the Possession or Control Require	
	A Reconciliation, including appropriate explanation of the	
	Computation for Determination of the Reserve Requirement	
` '	A Reconciliation between the audited and unaudited State	ments of Financial Condition with respect to methods of
	consolidation.	
	An Oath or Affirmation.	
	A copy of the SIPC Supplemental Report.	t on found to have eviated aimed the data of the annuisment of
		t or found to have existed since the date of the previous audit.
**For com	Independent Auditor's Report on	INTERNAL Accounting Controls.



PricewaterhouseCoopers LLP 125 High Street Boston MA 02110 Telephone (617) 530 5000 Facsimile (617) 530 5001

### Report of Independent Auditors

To the Members of Tweedy, Browne Company LLC

In our opinion, the accompanying statement of financial condition and the related statements of operations, changes in members' capital and cash flows present fairly, in all material respects, the financial position of Tweedy, Browne Company LLC (the "Company") at December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplemental schedules on pages 11 and 12 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

PriamodalmoseCompus UP

February 23, 2005

# Tweedy, Browne Company LLC Statement of Financial Condition December 31, 2004

Assets	
Current assets Cash and cash equivalents	\$ 7,384,089
Investment advisory fees receivable	7,841,959
Receivable from clearing broker	102,013
Other current assets	16,678
Total current assets	15,344,739
Security deposits	604,363
Furniture, equipment and leasehold improvements, (net of	
accumulated depreciation and amortization of \$2,705,386)	656,388
Secured demand notes receivable	800,000
Total assets	\$ 17,405,490
Liabilities and Members' Capital	
Current liabilities	
Accounts payable and other accrued liabilities	\$ 1,555,348
Accrued professional fees	88,395
Total current liabilities	1,643,743
Note payable	327,244
Subordinated indebtedness	800,000
Total liabilities	2,770,987
Commitments and contingencies	-
Members' capital	14,634,503
Total liabilities and members' capital	\$ 17,405,490

## Tweedy, Browne Company LLC Statement of Operations Year Ended December 31, 2004

Revenues	
Investment advisory fees	\$ 122,178,269
Performance-based management fees	875,287
Brokerage commissions	1,362,417
Interest and other income	63,063
Total revenues	124,479,036
Expenses	
Employee compensation and benefits	11,442,790
Selling, general and administrative	5,014,547
New York City unincorporated business taxes	3,180,089
Facilities and related expenses	2,008,880
Professional fees	1,443,660
Depreciation and amortization	355,508
Clearing fees	90,191
Interest	65,909
Total expenses	23,601,574
Net income	\$ 100,877,462

The accompanying notes are an integral part of these financial statements.

## Tweedy, Browne Company LLC Statement of Changes in Members' Capital Year Ended December 31, 2004

	Managing Member	Non-Managing Members	Total
Members' capital, beginning of year	\$ 6,891,741	\$ 1,848,830	\$ 8,740,571
Distributions to members	(59,701,222)	(35,282,308)	(94,983,530)
Net income	61,763,908	39,113,554	100,877,462
Members' capital, end of year	\$ 8,954,427	\$ 5,680,076	\$ 14,634,503

## Tweedy, Browne Company LLC Statement of Cash Flows Year Ended December 31, 2004

Reconciliation of net income to net cash provided by		
operating activities	Φ	100 077 463
Net income	Þ	100,877,462
Adjustments to reconcile net income to net cash provided by		
operating activities		255 500
Depreciation and amortization		355,508
Changes in assets and liabilities		(2 277 501)
Increase in investment advisory fees receivable		(2,277,501)
Increase in receivable from clearing broker		(65,096)
Decrease in other current assets		23,295
Decrease in security deposits		41,000
Increase in accounts payable and other accrued liabilities		937,731
Increase in accrued professional fees		24,909
Net cash provided by operating activities	_	99,917,308
Cash flows from investing activities		
Purchase of furniture, equipment and leasehold improvements		(207,892)
Net cash used in investing activities		(207,892)
Cash flows from financing activities		
Distributions paid		(94,983,530)
Repayment of note payable		(280,917)
Net cash used in financing activities		(95,264,447)
Increase in cash and cash equivalents		4,444,969
Cash and cash equivalents, beginning of year	_	2,939,120
Cash and cash equivalents, end of year	\$	7,384,089
Cash paid during the year for:		
Unincorporated business taxes	\$	2,361,334
Interest	\$	99,629
	•	,

## 1. Organization and Nature of Business

Tweedy, Browne Company LLC (the "Company") is a limited liability company organized in the state of Delaware, registered with the Securities and Exchange Commission ("SEC") as a broker-dealer and an investment advisor, and is a member of the National Association of Securities Dealers ("NASD"). The Company is an introducing broker-dealer that clears its transactions through Bear, Stearns Securities Corp. on a fully disclosed basis. It provides brokerage services to its clients primarily in connection with its money management operations. As a registered investment adviser, it provides investment advisory services to various high net worth individuals and institutions. Additionally, as more fully explained in Note 9, the Company is the investment adviser to two registered investment companies, four related domestic investment partnerships and five related Passive Foreign Investment Companies. The Company was reorganized on October 9, 1997 as a successor to the business of Tweedy, Browne Company L.P. (the "Predecessor Partnership"). Immediately following the conversion to a limited liability company, the former partners of the limited partnership sold an equity interest of approximately 71 percent to Affiliated Managers Group, Inc. ("AMG"). AMG became the managing member and the former partners of the limited partnership continued as non-managing members.

The Company's headquarters are located in New York City. It also has a research satellite office in London, U.K. to conduct securities research in connection with foreign investments. All accounts are maintained in U.S. dollars.

## 2. Significant Accounting Policies

## **Basis of Presentation**

The financial statements of the Company are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts included in the financial statements and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

The Company considers any investment with an original maturity of three months or less to be a cash equivalent.

## Furniture, Equipment and Leasehold Improvements

Property, equipment and software are stated at cost and are being depreciated over their estimated useful lives, ranging from 3 to 7 years, using the straight-line method or an accelerated method beginning in the year an item was placed in service. The difference between the accelerated method and the straight-line method is not material. Leasehold improvements, which are at cost, are amortized over the shorter of their estimated useful lives or the term of the leases.

## **Revenue Recognition**

The Company's revenues consist primarily of investment advisory fees and brokerage commissions, which are recognized as revenue when earned. Investment advisory fees from the two registered investment companies are recognized as earned and are billed semi-monthly based on average net assets over the period. The majority of the investment advisory fees from managed accounts are billed in advance on a quarterly basis. Fees billed in advance are deferred and recognized over the period earned. Performance-based management fees on managed accounts are generally earned based upon a percentage of the increase in value of the various portfolios due solely to the appreciation in value of securities plus interest, dividends or other income for the period and are recognized at the end of the measurement period, typically quarterly or annually. Brokerage commissions are recognized on a trade date basis and are remitted by the clearing broker on a monthly basis after necessary offsets for clearing charges and execution costs. Such clearing charges and execution costs are recorded separately as clearing fees in the statement of operations.

#### Guarantees

In the normal course of business, the Company enters into contracts that contain a variety of representations and warranties. The Company's maximum exposure under these arrangements is unknown as they involve future claims that have not occurred and may not occur. However, based on our experience, management expects the risk of loss to be remote.

#### **Income Taxes**

The Company is not subject to federal or state income taxes. The members are responsible for reporting their proportionate share of the Company's income on their separate returns. The Company is subject to New York City unincorporated business taxes, which is based on a percentage of New York City business income, as defined by the tax rules. This is reflected as an expense in the Statement of Operations.

## 3. Receivable from Clearing Broker

The Company is an introducing broker that clears its customer security transactions through Bear Stearns Securities Corporation on a fully disclosed basis. The Company pays its clearing broker a fixed ticket charge for clearing its transactions. At December 31, 2004, \$102,013 is due from clearing brokers, consisting principally of commissions due on transactions after deductions for clearing and other execution charges.

### 4. Furniture, Equipment and Leasehold Improvements

Furniture, equipment and leasehold improvements at December 31, 2004 are summarized as follows:

Computer equipment and software	\$ 2,369,674
Furniture and fixtures	132,936
Leasehold improvements	859,164
	3,361,774
Less: Accumulated depreciation and amortization	(2,705,386)
	\$ 656,388

Depreciation and amortization expense amounted to \$355,508 for the year ended December 31, 2004.

## 5. Note Payable

As of December 31, 2004, a note payable of \$327,244, related to the procurement of furniture and equipment, was outstanding, which is due in May 2006. The interest rate of the note is 7.5% and interest expense for the year ended December 31, 2004 was \$17,909. The note is valued at cost which approximates the fair value.

#### 6. Subordinated Indebtedness

On July 1, 1989, the Predecessor Partnership entered into a subordinated loan agreement with two of its general partners. In 1995, one of the general partners retired, but remains a party to the subordination agreement. The individuals provided interest-free collateralized demand notes receivable in the amount of \$400,000 each to the Company in exchange for subordinated notes payable which call for interest at the rate of 6 percent per annum. The notes are valued at cost which approximates the fair value. These notes become due on September 30, 2006. The resulting liability for repayment of such notes is subordinated to all other claims of general creditors. The subordinated notes have been approved by the NASD and are available for computing net capital under the SEC's Uniform Net Capital Rule 15c3-1. To the extent that such debt is required for the Company's continued compliance with minimum net capital requirements, it may not be repaid.

The demand notes are collateralized by marketable securities of certain current and former non-managing members having a market value at December 31, 2004 in excess of \$8,500,000. Interest expense on the above subordinated indebtedness amounted to \$48,000 for the year.

### 7. Profit Sharing Plan

The Company has a noncontributory profit sharing plan (the "Plan") that covers all eligible employees of the Company. The Company's contribution to the Plan for the year ended December 31, 2004 amounted to \$818,393, of which \$56,976 was payable by the Company at December 31, 2004 and is included in accounts payable and other accrued liabilities on the Statement of Financial Condition.

#### 8. Commitments and Contingencies

The Company currently leases office space in New York and London, U.K. under lease agreements expiring March 31, 2009 and November 30, 2012, respectively. In addition, with respect to the New York office, the Company has entered into an operating lease for certain computers, software, and furniture. Rent expense under these leases for the year ended December 31, 2004 was approximately \$1,086,865 for the New York office and \$158,942 for the U.K. office.

The lease commitments provide for minimum annual rental payments as follows:

	New York City	London, U.K.
2005	1,323,776	50,283
2006	1,163,695	50,283
2007	1,105,218	50,283
2008	1,105,218	50,283
2009	276,305	50,283
2010 and thereafter		146,657
Total	\$ 4,974,212	\$ 398,072

The London amounts above are translated from British pounds at the December 31, 2004 exchange rate. These minimum rentals are subject to escalation or reduction based upon certain costs incurred by the landlord and, with respect to the London office, by real estate tax for each year that the premise is actually occupied by the Company.

The Company is subject to claims, legal proceedings and other contingencies in the ordinary course of its business activities. Each of these matters is subject to various uncertainties, and it is possible that some of these matters may be resolved unfavorably to the Company. The Company establishes accruals for matters that are probable and can be reasonably estimated. Management believes that any liability in excess of these accruals upon the ultimate resolution of these matters will not have a material adverse effect on the financial condition of the Company.

## 9. Related Party Transactions

In addition to commissions and investment advisory fees from unrelated customers, the Company receives investment advisory fees and commission income for securities brokerage services performed for four domestic investment limited liability companies, wherein certain of the non-managing members of the Company are members and the Company is the managing member, and for five Passive Foreign Investment Companies, wherein certain of the non-managing members of the Company are stockholders and the Company is the investment advisor. For the year ended December 31, 2004, such commissions and investment advisory fees amounted to \$600,900, of which \$0 was receivable by the Company at December 31, 2004.

The Company has distribution agreements with Tweedy, Browne Fund Inc. as the exclusive sales agent for Tweedy, Browne Global Value Fund and Tweedy, Browne American Value Fund. The Company is the investment advisor for each of these funds and the aforementioned non-managing members of the Company are officers and/or directors of Tweedy, Browne Fund Inc. During the year ended December 31, 2004, the Company earned investment advisory fees of \$69,539,578 from the Tweedy, Browne Global Value Fund and \$8,952,055 from the Tweedy, Browne American Value Fund, of which \$4,121,232 and \$482,433, respectively, were receivable at December 31, 2004.

Under the Cash Management Program agreement with the managing member, the Company makes loans to the managing member of excess cash and earns a competitive rate of return. The Cash Management Program allows the Company to apply loan program balances against amounts due to

the managing member for their income allocation distributions. For the year ended December 31, 2004, the Company earned \$48,645 in interest income under the Cash Management Program.

#### 10. Distributions and Allocations

The Limited Liability Company Agreement (the "Agreement") governing the operations of the Company contain provisions which call for the allocation of income and gain to capital accounts and subsequent distribution to its members. This is generally in proportion to their respective ownership percentage, as defined in the Agreement. Distributions are generally the only amounts received by members for their LLC unit ownership or services provided to the Company.

## 11. Net Capital Requirement

As a registered broker-dealer, the Company is subject to SEC Rule 15c3-1, the Uniform Net Capital Rule. This rule prohibits a broker-dealer from engaging in securities transactions when its aggregate indebtedness exceeds 15 times its net capital as those terms are defined in SEC Rule 15c3-1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. The Company computes its net capital under the aggregate indebtedness method permitted by SEC Rule 15c3-1 which requires the Company to maintain net capital equal to the greater of \$5,000 or 6-2/3 percent of aggregate indebtedness (a maximum ratio of 15 to 1) as those terms are defined by the rule. At December 31, 2004, the Company had net capital of \$11,215,983, which was \$11,084,799 in excess of its required net capital of \$131,184. The Company's net capital ratio was .18 to 1 at December 31, 2004.

The Company is exempt from the provisions of SEC Rule 15c3-3 because it does not receive any funds or securities in connection with its activities as a broker or dealer, and does not otherwise hold funds or securities for, or owe money or securities to, customers.

#### 12. Concentrations

The Company maintains its cash balances in two major New York City banks. The balances in these accounts usually exceed the insurance limits of the Federal Deposit Insurance Corporation. The Company is subject to credit risk should these financial institutions be unable to fulfill their obligations.

The majority of the Company's brokerage transactions, and consequently the concentration of its credit exposure, is with broker-dealers, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to credit risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. The Company seeks to control credit risk by monitoring credit limits and requiring collateral where appropriate.

The Company generates the majority of its revenues by providing management, investment advisory, and shareholder services to domestic customers. Significant revenues are also generated by the Company's securities brokerage business. Fees for services are largely asset or transaction based and, as a result, the Company's revenues may fluctuate based on the performance of financial markets.

## Tweedy, Browne Company LLC Schedule I - Computation of Net Capital Pursuant to Rule 15c3-1 December 31, 2004

Net Capital Total members' capital	\$ 14,634,503
Additions	
Subordinated indebtedness	800,000
Total capital and allowable subordinated liabilities	15,434,503
Less nonallowable assets	
Property, equipment and leasehold improvements, net	656,388
Managed accounts receivables and other assets	3,358,040
Other charges - Excess deductible on Fidelity bond	84,258
Total nonallowable assets	4,098,686
Net capital before haircuts on securities positions	11,335,817
Haircuts on securities positions	
Treasury bills	119,834
Net capital	11,215,983
Less, minimum net capital requirement (the greater of 6 2/3% of	
aggregate indebtedness or \$5,000)	131,399
Excess net capital	\$ 11,084,584
Aggregate indebtedness	\$ 1,970,987
6-2/3% of aggregate indebtedness	131,399
Percent of aggregate indebtedness to net capital	18 %

## Statement Pursuant to Paragraph (d)(4) of Rule 17a-5

There are no material differences between the amounts presented above and the amounts reported in the Company's unaudited Form X-17A Part II or IIA FOCUS Report as of December 31, 2004.

## Tweedy, Browne Company LLC Schedule II - Computation for Determining Reserve Requirements For Brokers and Dealers Pursuant to Rule 15c3-3 December 31, 2004

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 in that the Company's activities are limited to those set forth in the conditions for exemptions appearing in paragraph (k)(2)(ii) of that rule, as all customer transactions are cleared through Bear, Stearns Securities Corporation, another registered broker-dealer, on a fully disclosed basis.



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## Report of Independent Auditors on Internal Control Required by SEC Rule 17a-5

To the Members of Tweedy, Browne Company LLC

In planning and performing our audit of the financial statements and supplemental schedules of Tweedy, Browne Company LLC (the "Company") for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g), in the following: (1) making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11); and (2) determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following: (1) making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13; (2) complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and (3) obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of internal control to future periods is subject to the risk that controls may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004 to meet the SEC's objectives.

This report is intended solely for the information and use of the Members, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

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February 23, 2005